



**Boat Sales Activity
Washington State
3rd Quarter - 2015**



Source of Sales	2015								2014		2014 & 2015 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	944	\$31,766,730	373	\$16,274,689	254	\$10,375,003	1,571	\$58,416,422	1,118	\$41,603,447	453	40.5%	\$16,812,974	40.4%
New Import *	270	\$8,478,243	198	\$6,704,531	104	\$3,472,600	572	\$18,655,375	444	\$12,907,661	128	28.8%	\$5,747,713	44.5%
Used Dealer	510	\$21,456,092	347	\$13,655,628	250	\$11,932,273	1,107	\$47,043,993	1,145	\$42,178,755	-38	-3.3%	\$4,865,238	11.5%
Used Dealer Import	91	\$5,465,508	48	\$4,954,574	46	\$4,063,348	185	\$14,483,430	235	\$13,859,557	-50	-21.3%	\$623,873	4.5%
Used Private	4,417	\$16,701,885	2,815	\$10,930,030	1,793	\$10,108,452	9,025	\$37,740,367	9,683	\$37,341,876	-658	-6.8%	\$398,491	1.1%
Used Import **	1,158	\$9,829,089	804	\$6,509,297	493	\$5,622,405	2,455	\$21,960,790	2,444	\$25,870,963	11	0.5%	-\$3,910,173	-15.1%
Total	7,390	\$93,697,548	4,585	\$59,028,749	2,940	\$45,574,080	14,915	\$198,300,376	15,069	\$173,762,260	-154	-1.0%	\$24,538,117	14.1%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program